

SOURCE™

Soybeans

Season 2022 Performance Guarantee

Program Details

Eligibility

This program is for SOURCE Soybeans. An eligible grower purchases SOURCE¹ Soybeans and applies a minimum of 10 gallons of SOURCE Soybeans in Season 2022 (512 acres at labeled rate and timing).

Description

Sound Agriculture offers a financial refund up to the full purchase price **if Return on Investment (ROI) from increased yield does not offset the price** paid by the grower for the product.

Calculation

Value of yield is determined by the difference between treated and untreated (within each field) yield/acre multiplied by the 2022 crop insurance price². The maximum payout/acre for the Performance Promise is the \$/acre paid by the grower for SOURCE Soybeans.

Requirements

A claim requires a grower to provide agronomic data to qualify. The claim submission deadline is January 31, 2023.

SOURCE works and we stand behind that promise.

When you buy and apply 10 or more gallons in a season (512 ac), you will achieve a return on investment equal to or greater than the price of the product or we will refund the difference.

¹ Sound Agriculture reserves the right to limit the number of years a grower can participate in this program.

² Average of CME Group Dec '22 Soybeans futures during February 2022.

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Program Requirements

- The total acres of the untreated areas must represent at least 5% of treated area in each field. Layouts for treated and untreated areas are described below.
- Farming practices must be identical across treated and untreated areas except for SOURCE application. Practices required to be identical but not limited to the following:
 - Seed (varieties, seeding rates, seed treatments)
 - Nutrients
 - For SOURCE use as a yield-enhancer, macro and micronutrients timing and rates must be identical as shown in Protocol 1 below
 - For SOURCE use in combination with reducing nitrogen fertilizer up to 25 pounds/acre, all macro and micronutrients, timing, and rates other than nitrogen application must be identical as shown in Protocol 2 below
 - Crop protection (products, timing, rates)
 - Soil type
 - Irrigation (timing, rates) if applicable
- Treated and untreated areas must be substantially similar in terms of topography and drainage (headlands excluded for analysis).
- Data must be submitted for all treated and untreated areas.
- Grower must submit required data as defined below by January 31, 2023.

Protocol

Keep fertility and practices constant across the entire field. The total acres of the untreated areas must represent at least 5% of treated area in each field.

Correct - Check strips allow for fair comparison between standard regions of the field

Option 1



Option 2



Incorrect - Check strip is along headlands



Making a Performance Promise Claim

Performance Promise Claims should be made by the grower and directly to Sound Agriculture. There is no need to engage a Sound Ambassador for the claims process, and Sound Ambassadors are not authorized to receive Performance Promise Claims.

There are three steps to make a Performance Promise Claim.

1. Contact Customer Service at (833) 768-6320 or email source@sound.ag to begin the claims process. You will be asked to provide basic contact information.
2. Provide proof of purchase of 4 or more gallons of SOURCE Soybeans (including volume and price of product purchased)⁴
3. Share required data as outlined below.

Sound Agriculture will review the claim promptly and contact you to follow up. Analysis will include determination of average yield of treated and untreated areas and calculate the difference, based on as-applied and yield monitor data. We will endeavor to respond to a claim and determine the amount of the payment within 30 days, but this is not a binding commitment and depends on any follow-up questions or reasonable requests for additional information from the grower.

Data Sharing

Data for the Performance Promise can be shared via common data platforms including Climate FieldView, My John Deere, and AgFiniti. Additionally, you can share raw data from your machinery via ShareFile. Please see Data Share Instructions for details.

2022 Performance Promise : Data Share Instructions

Sharing via Wireless Data Transfer:

Climate FieldView	<ol style="list-style-type: none"> 1. Login to fieldviewplus.com and go to Data > Data Manager 2. Select fields to share or Select All 3. Select Actions > Create Sharing Key 4. Enter source@sound.ag to send the Sharing Key to Sound Agriculture 5. Select Send Key to send Sharing Key to each email address entered. <p>Note: The key is good for one year from date of creation and provides access to both planting and harvest files. Within the FieldView website, use Actions > Sharing Key History to manage sharing keys.</p>
My John Deere	<ol style="list-style-type: none"> 1. Please send an email to source@sound.ag with your My John Deere email. 2. You will receive an email with the request to partner and have the opportunity to share field documentation with Sound. Click Accept. Please ensure that permission settings are set to locations level 3, equipment level 3 and the send/receive files box is checked. 3. Through File Manager in John Deere Ops Center, select the field(s) to share with Sound.
Ag Leader AgFiniti	<ol style="list-style-type: none"> 1. Login and select the “Tools” drop down followed by File Transfer. 2. Select one or more files by checking the box to the left of each file and select the Share File(s) option on the left side of the webpage 3. Enter source@sound.ag to share the file with Sound Agriculture. 4. Select Confirm to share file(s). <p>Note: The shared files will always be stored within Tools – File Transfer – Shared Files. To manage shared files and/or change existing sharing relationships, go to Manage – Account Configuration – Sharing.</p>

Sharing Data File via Sharefile:

If you will not be sharing via a method above, please share the raw data files directly from your machine to our secure Sound Sharefile.

1. Download raw data from your display to a USB. Connect USB to your computer to view files.
2. Add all relevant spray files into one folder. Shapefiles must include a .shp, .shx, and .dbf file.
3. Name folder according to the file contents. Example: GrowerName_Applied or GrowerName_Harvest
4. Zip or compress folder.
 - PC: right click and select “send to” > compressed “zipped” folder
 - Mac: right click and select “compress items”
5. Upload the folder to our secure Sharefile linked [here](#) (or enter URL <https://bit.ly/3nbPgEH>).

Privacy and Information Security:

All information provided to Sound Agriculture will only be used by us. We may use service providers to collect, process, and store your information, and we may share your information in aggregate and non-identifiable format with third parties. Though we have safeguards in place to protect your data, no transmission or electronic storage of information is guaranteed to be secure. As such, we disclaim any responsibility or liability for unauthorized access, use or disclosure of any information submitted to Sound Agriculture.

Contact Information:

For additional help, please contact us at source@sound.ag.

Performance Guarantee Calculation Examples

Scenario 1: Grower focuses on yield, applies SOURCE Soybeans, maintains nitrogen fertility

Example 1: Positive yield response, greater than 1x ROI

Treated area yields: +2 bushels/acre
Treated area (with 10 gallons of SOURCE): 512 acres
Soybeans price / bushel: \$11.87
SOURCE Soybeans Price Paid / acre: \$10
Additional \$ yield / acre: \$23.74
Net return (Additional \$ yield - Cost of Source) / acre: \$13.74
Product Promise payment / acre: \$0
Total Product Promise Payment: \$0

Example 2: No yield response, less than 1x ROI

Treated area yields: +0 bushels/acre
Treated area (with 10 gallons of SOURCE): 512 acres
Soybeans price / bushel: \$11.87
SOURCE Soybeans Price Paid / acre: \$10
Additional \$ yield / acre: \$0
Net return (Additional \$ yield - Cost of Source) / acre: \$-10
Product Promise payment / acre: \$10
Total Product Promise Payment: \$5120

⁴Proof of purchase must be an original invoice detailing volume and price of SOURCE Soybeans purchased and date of purchase.